FINDING YOUR FUNDRAISING STYLE

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1. Doing the hard work of defining your vision makes fundraising easier.
2. You already know or have met your first donors.
3. Not everyone is your donor.
4. Getting a monetary gift from a donor is a comma, not a period.
5. Take care of your relationships, and the fundraising will begin to take care of itself.
6. Money is just one of many types of gifts to celebrate.
7. **YOU** are already exactly the fundraiser you need.
THANK YOU!

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